| Position                  | Average<br>Salary | Average<br>Bonus |
|---------------------------|-------------------|------------------|
| Chief Executive           | \$187,136         | \$161,339        |
| Executive Vice President  | \$136,357         | \$92,050         |
| Chief Estimator           | \$97,855          | \$37,873         |
| Estimator/Take-Off        | \$63,260          | \$11,737         |
| Chief Financial Officer   | \$98,675          | \$31,177         |
| Accountant/Bookkeeper     | \$49,318          | \$6,059          |
| Purchasing Agent          | \$55,931          | \$7,215          |
| Personnel/EEOC Director   | \$67,202          | \$14,438         |
| Safety Director/Officer   | \$71,883          | \$11,031         |
| Office Manager            | \$54,238          | \$9,897          |
| Computer Manager          | \$63,427          | \$9,110          |
| Assistant                 | \$40,831          | \$3,667          |
| Clerical                  | \$32,472          | \$2,112          |
| Chief Engineer            | \$104,613         | \$25,004         |
| Office Engineer           | \$60,823          | \$6,480          |
| Project Manager/Level I   | \$70,153          | \$12,234         |
| Project Manager/Level II  | \$84,293          | \$15,598         |
| Project Engineer/Level I  | \$63,182          | \$7,161          |
| Project Engineer/Level II | \$71,436          | \$8,263          |
| Superintendent            | \$75,479          | \$12,417         |
| Chief Maintenance Officer | \$76,567          | \$12,515         |

| Position                               | Average<br>Hourly Wage |
|--|------------------------|
| Equipment Mechanic                     | \$23.02                |
| Carpenter - Journeyman                 | \$23.35                |
| Carpenter - Foreman                    | \$30.05                |
| Concrete Finisher - Journeyman         | \$18.87                |
| Concrete Finisher - Foreman            | \$25.64                |
| Ironworker - Journeyman                | \$28.49                |
| Ironworker - Foreman                   | \$29.08                |
| Piledriver - Journeyman                | \$22.13                |
| Piledriver - Foreman                   | \$26.54                |
| Welder - Journeyman                    | \$20.57                |
| Welder - Foreman                       | \$21.43                |
| Excavating Machine Operator            | \$23.42                |
| Grader, Dozer or Scraper Operator      | \$22.73                |
| Paving or Surfacing Equipment Operator | \$21.08                |
| Truck Driver                           | \$17.91                |
| Skilled Highway Worker                 | \$17.72                |

| Laborer or Helper | \$15.88 |
|-------------------|---------|